

U.S. Electric Utility Overview

Electric Utilities are Divided into 3 Activities:



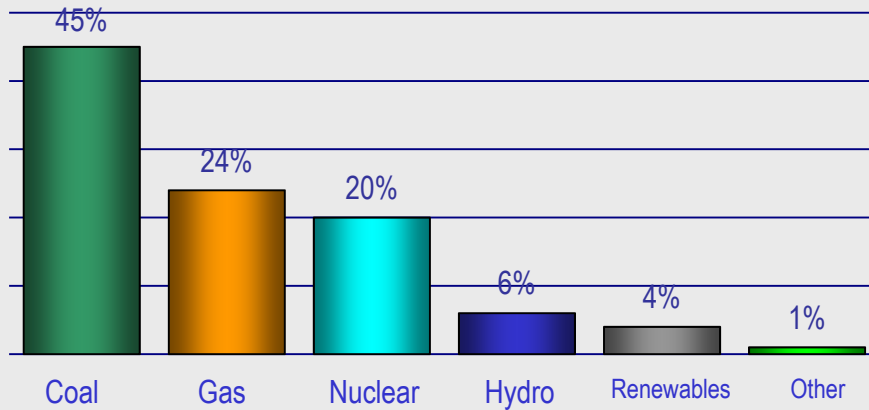
Generation

Transmission

Distribution

Total

Percent of Total Costs	62%	7%	31%	100%
Costs per kWh	6.0¢	0.7¢	3.0¢	9.7¢



Generation by Fuel Type: 4,123 million mWh

Source: EIA 2010 data

Retail Sales

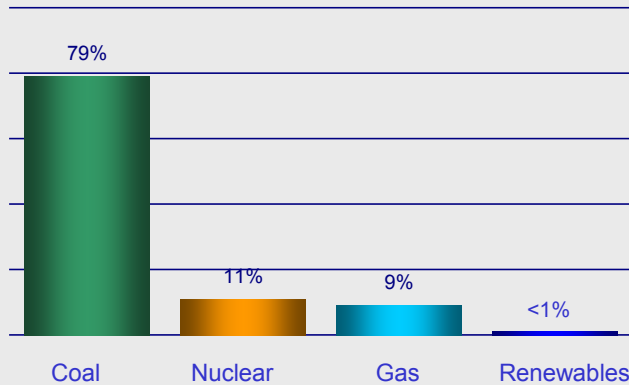


	Residential	Commercial	Industrial	Total
Customers	125,177,175	17,561,661	757,519	143,497,060
Pct of Total	87%	12%	1%	100%
Sales (mWh 000)	1,364,474	1,307,168	917,442	3,596,865
Pct of Total	38%	36%	26%	100%
Revenues (billions)	\$157	\$133	\$63	\$353
Pct of Total	44%	38%	18%	100%
Average Price	11.5¢	10.2¢	6.8¢	9.8¢

Source: EIA Electric Power Annual 2009 data

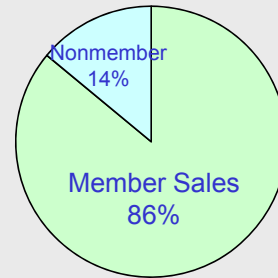
NRECA June 2011

Rural Electric Cooperatives



G&T generation is primarily coal-fired. 41 G&T co-ops own part or all of a generation plant.

Source: EIA



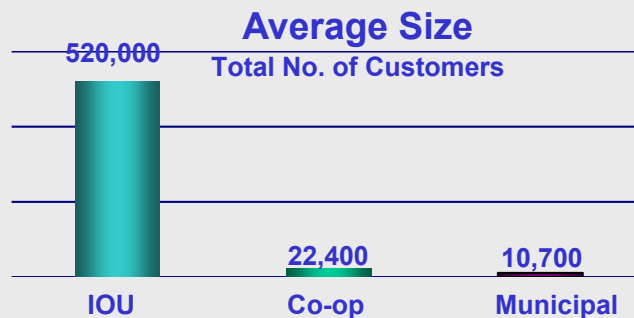
G&T power sales largely go to serve the power requirements of their 668 member distribution co-ops.

Co-op Retail Sales



	Residential	Commercial	Industrial	Total
Customers	16,155,063	1,987,339	157,923	18,300,325
Pct of Total	88%	11%	1%	100%
Sales (mWh 000)	221,900	80,349	83,401	385,650
Pct of Total	57%	21%	22%	100%
Revenues (billions)	\$24	\$8	\$6	\$37
Pct of Total	64%	21%	15%	100%
Average Price	10.7¢	9.8¢	6.7¢	9.6¢

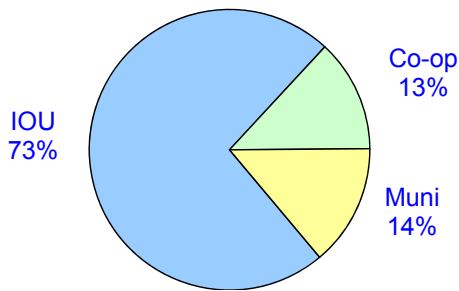
Source: EIA Form 861 2009 data



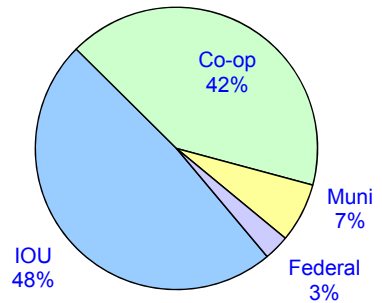
Source: 2009 EIA data

Total U.S. Electric Utility Comparisons, by Sector

Customers

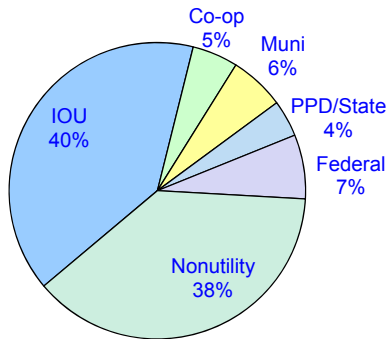


Distribution Miles of Line

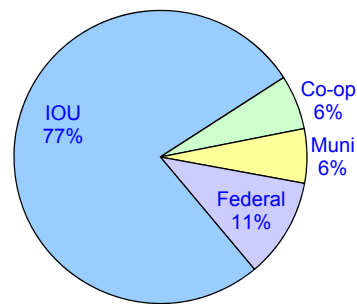


IOU: Investor-Owned
Muni: Municipal
PPD: Public Power District

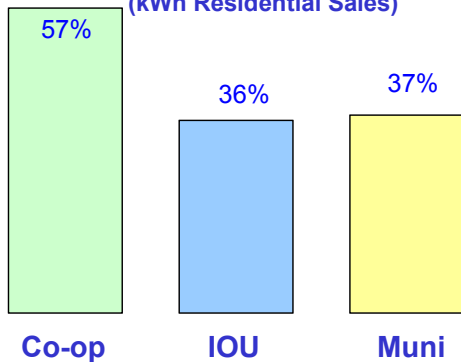
Generation



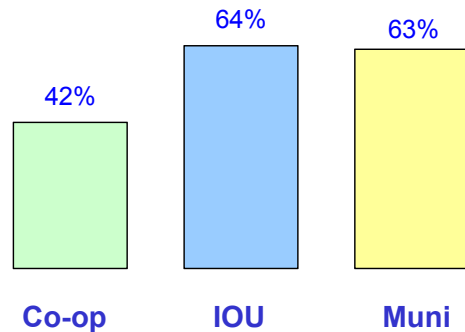
Transmission Miles of Line



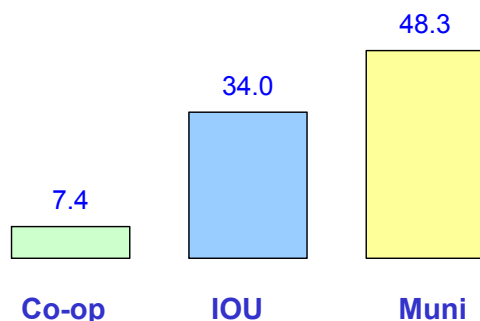
Co-ops Serve Primarily Farms & Families
(kWh Residential Sales)



Other Utilities Serve Primarily Businesses
(kWh Commercial & Industrial Sales)



Co-ops Serve the Most Rural Areas & Have Fewest Consumers Per Mile



Co-ops Have Least Revenue Per Mile

